



COMPRESSED GAS ASSOCIATION

14501 George Carter Way, Suite 103, Chantilly, VA 20151-1770
(703) 788-2700 ■ Fax: (703) 961-1831 ■ E-mail: cga@cganet.com ■ Web Site: www.cganet.com

MEMBERSHIP APPLICATION

Company: _____

Corporate Address: _____

City, State, ZIP or postal code: _____ Country: _____

Telephone: _____ Fax: _____

WEBSITE: _____ E-mail: _____

Description of Business: *(Limit 500 characters including spaces—please attach sheet if necessary.)*

Year established: _____ Number of locations: _____ Number of employees: _____

Subsidiaries eligible for member benefits *(must be involved in the manufacture, sale, transportation, or distribution of industrial or medical gases):*

Check all industry segments that describe your company as a producer or distributor of industrial or medical gas, equipment, or products. Check all applicable boxes for other services you provide.

<u>Gas Equipment</u>	<u>Gas Products</u>	<u>Services</u>
<input type="checkbox"/> P <input type="checkbox"/> D Analytical equipment	<input type="checkbox"/> P <input type="checkbox"/> D Air gases	<input type="checkbox"/> Analytical and testing
<input type="checkbox"/> P <input type="checkbox"/> D Compressors	<input type="checkbox"/> P <input type="checkbox"/> D Ammonia	<input type="checkbox"/> Installation/repair/maintenance
<input type="checkbox"/> P <input type="checkbox"/> D Cryogenic vessels	<input type="checkbox"/> P <input type="checkbox"/> D Carbon Dioxide	<input type="checkbox"/> Transportation
<input type="checkbox"/> P <input type="checkbox"/> D Cylinder testing/maintenance equipment	<input type="checkbox"/> P <input type="checkbox"/> D Chlorine/Fluorine	<input type="checkbox"/> Inspection
<input type="checkbox"/> P <input type="checkbox"/> D Cylinders	<input type="checkbox"/> P <input type="checkbox"/> D Cylinder gases	Other
<input type="checkbox"/> P <input type="checkbox"/> D Measurement equipment	<input type="checkbox"/> P <input type="checkbox"/> D Fuel gases	<input type="checkbox"/> Consultant
<input type="checkbox"/> P <input type="checkbox"/> D Pumps	<input type="checkbox"/> P <input type="checkbox"/> D Helium	<input type="checkbox"/> Education and training
<input type="checkbox"/> P <input type="checkbox"/> D Regulators	<input type="checkbox"/> P <input type="checkbox"/> D Hydrogen	<input type="checkbox"/> Compliance
<input type="checkbox"/> P <input type="checkbox"/> D Transportation equipment	<input type="checkbox"/> P <input type="checkbox"/> D Medical gases	<input type="checkbox"/> Engineering
<input type="checkbox"/> P <input type="checkbox"/> D Valves and safeties	<input type="checkbox"/> P <input type="checkbox"/> D Specialty gases	<input type="checkbox"/> Research and Design
<input type="checkbox"/> P <input type="checkbox"/> D Welding equipment	<input type="checkbox"/> P <input type="checkbox"/> D Sulfur Dioxide	<input type="checkbox"/> Nonprofit organization

What is your primary reason for joining CGA? _____

CONTACTS

Official Representative

Name: _____

Title: _____

Address (if different than corporate):

Telephone: _____

Fax: _____

E-mail: _____

Membership (if different from official rep)

Name: _____

Title: _____

Address (if different than corporate):

Telephone: _____

Fax: _____

E-mail: _____

NOTE: CGA communications are done electronically. Unique individual email addresses are required to access electronic publications.

CGA MEMBERSHIP APPLICATION - 2011/2012

MEMBERSHIP ELIGIBILITY

Any company engaged in the manufacture, sale, transportation, or distribution of industrial or medical gas, or of equipment, materials, or supplies used specifically in connection with, or services specifically provided to, the industrial and medical gas industry, may be eligible for membership in the Compressed Gas Association. An operating division of a firm or corporation may be considered as a separate firm or corporation for purposes of membership.

The industry is defined as international, national, and regional industrial and medical gas companies, distributors, transporters, and manufacturers of related equipment, and companies that provide non-consulting services to the industry.

Election of members shall be made by the Executive Committee. The Secretary of the Association shall notify each applicant of the action taken by the Executive Committee on its membership application. Applicants shall be entitled to membership benefits only upon election by the Executive Committee.

MEMBERSHIP CATEGORY	ACTIVE	ASSOCIATE	CONSULTANT
Sales location and type	North American sales	No North American sales	Greater than 50% of North American sales from consulting
Revenue based on	United States and Canada sales	Worldwide sales	United States and Canada sales
MEMBERSHIP BENEFITS			
Attend and participate at committee meetings and seminars	Yes	Yes	Yes
Vote at committee meetings*	Yes	No	No
Eligible for Board seat	Yes	No	No
Free electronic publication access	Yes	Yes	Yes
Discounts on hard-copy publications and training videos	Yes	Yes	Yes

**Companies that choose to maintain separate Active memberships for multiple corporate divisions, parent companies, or subsidiaries will be limited to one vote on any CGA ballot for the entire "ownership" entity.*

MEMBERSHIP CERTIFICATION AND AFFIRMATION

I certify that the information contained in this application is correct, to the best of my knowledge, and hereby agree that we will abide by the Bylaws of the Association. I have included the appropriate dues calculation for my membership category.

Signature: _____ Date: _____

The information reported on this application and applicable dues calculation page is confidential and is only available to the member company's official representative and membership renewal contact, and authorized CGA financial management personnel. Dues are based on annual revenue (in U.S. dollars) and billed on a calendar year basis. Dues payments are not deductible as charitable contributions for U.S. federal income tax purposes. Annual dues are subject to change, as determined by the CGA Board of Directors.

Dues payment must accompany completed application. The initial dues payment covers 12 months of membership. Dues for the first renewal cycle after joining will be prorated to bring membership to a calendar year renewal.

- If paying by check, please ensure that the check is made payable to Compressed Gas Association in U.S. funds and drawn on a U.S. bank. Checks drawn on a non-U.S. bank could delay processing of your application.
- For wire transfers, please contact CGA Member Services for instructions.
- CGA does not accept credit cards for payment of membership dues.

Mark envelope as "**Confidential**" and send completed application and payment to the Compressed Gas Association, Member Services, 14501 George Carter Way, Suite 103, Chantilly, VA 20151-1770.

If you have any questions, please contact CGA Member Services at (703) 788-2726 or nflower@cganet.com.

For CGA use only: Application/check received: _____ Acknowledgment email sent: _____
 Application approved by EC: _____ Welcome email sent: _____

CGA MEMBERSHIP APPLICATION - 2011/2012

ACTIVE MEMBERSHIP AND DUES CALCULATION

- ACTIVE MEMBERSHIP:** Any company within the industry and doing business or operating in the United States, Canada, or Mexico, is eligible for Active membership. Any company incorporated/headquartered/located outside the United State and Canada and doing business in the United States, Canada, or Mexico, is also eligible for Active membership.

Active membership dues are calculated based on:

Who? **Your company, your subsidiaries, your parent company, and any other subsidiaries of your parent corporation.** A parent corporation is one that owns or controls more than 50% of the stock or ownership rights of another entity or division.

What? Annual Revenue from the manufacture, sale, transportation, or distribution of industrial or medical gas, or of equipment, materials, supplies, or non-consultant services used specifically in connection with the industrial and medical gas industry.

Annual Revenue generated from fuel and refrigerant gases, related containers and equipment, and gross income from leased equipment.

All such revenues for your company, your subsidiaries, your parent company, and any other subsidiaries of your parent corporation must be considered in determining a member's dues level.

Industrial and medical gases are defined as liquefied, non-liquefied, dissolved, or cryogenic gases.

Where? Revenue from or into the United States and Canada.

When? Revenue from the most recent fiscal year.

How?

1. Enter the fiscal year for which you are reporting:		
2. Enter the annual revenue as defined above:		\$
3. Multiply line 2 by 0.000184399952 to determine your current annual dues* and enter amount (rounded up to the nearest dollar):		\$

Example 1	Revenue of \$12,500,000	<u>Total amount due</u>
Revenue x 0.000184399952	$12,500,000 \times 0.000184399952 = \$2,305$	\$2,990*
Example 2	Revenue of \$30,000,000	<u>Total amount due</u>
Revenue x 0.000184399952	$30,000,000 \times 0.000184399952 =$	\$5,532

*Active membership dues are subject to a minimum of \$2,990.

CGA MEMBERSHIP APPLICATION - 2011/2012

ASSOCIATE MEMBERSHIP AND DUES CALCULATION

- ASSOCIATE MEMBERSHIP:** Any company within the industry which is solely doing business outside of the United States, Canada, and Mexico, is eligible for Associate membership. A company incorporated, headquartered, or located outside the United State and Canada and doing business in the United States, Canada, or Mexico, is classified as an Active member.

Associate membership dues are calculated based on:

Who? Your company, your subsidiaries, your parent company, and any other subsidiaries of your parent corporation. A parent corporation is one that owns or controls more than 50% of the stock or ownership rights of another entity or division.

What? Annual Revenue from the manufacture, sale, transportation, or distribution of industrial or medical gas, or of equipment, materials, supplies, or non-consulting services used specifically in connection with the industrial and medical gas industry.

Annual Revenue generated from fuel and refrigerant gases, related containers and equipment, and gross income from leased equipment.

All such revenues for your company, your subsidiaries, your parent company, and any other subsidiaries of your parent corporation must be considered in determining a member's dues level.

Industrial and medical gases are defined as liquefied, non-liquefied, dissolved, or cryogenic gases.

Where? Revenue from worldwide sales or generated from sales outside the United States and/or Canada.

When? Revenue from the most recent fiscal year.

How?

1. Enter the fiscal year for which you are reporting:	
2. Enter the annual revenue as defined above:	\$
3. Use the chart below to determine your current annual dues and enter amount:	\$

<u>Revenue From</u>	<u>Revenue To</u>	<u>Dues Amount</u>
\$0	\$5,000,000	\$2,145
\$5,000,000	\$10,000,000	\$4,625
\$10,000,000	\$25,000,000	\$7,615
\$25,000,000	\$100,000,000	\$7,830
\$100,000,000	\$300,000,000	\$9,245
\$300,000,000	Unlimited	\$9,360

CGA MEMBERSHIP APPLICATION - 2011/2012

CONSULTANT MEMBERSHIP AND DUES CALCULATION

- CONSULTANT MEMBERSHIP:** Any individual or company located in North America that primarily provides consulting services to, or in relation to, the industry and would otherwise be eligible for active membership, is eligible for Consultant membership.

Consultant membership dues are calculated based on:

Who? Your company where consulting services, including education and training, compliance, engineering, and research and development, generates greater than 50% of its revenue.

NOTE: A company providing services for the physical installation, maintenance, repair, testing, or physical transportation of goods/equipment is classified as an Active member.

What? Annual revenue generated by fees charged for consultant services. Consulting engagements may be project based or retainer based, and may be short or long term. The following should be used in establishing how consultant member companies calculate the revenue to be included from client companies.

- For consulting arrangements with a single company, and its related parent and/or subsidiaries, that cover less than a 60 day duration from contract start to contract end, the revenues of the client company do not need to be included in the consultant member's dues calculation. Revenues generated from the consulting services would be included.
- Consulting arrangements covering a period of greater than 60 days must include the industry-related revenue of the client company, its parent corporation, and any other subsidiaries of the parent corporation on a pro-rated basis according to the following schedule:

Duration of Consulting Agreement	Percentage of Client Revenues to Include in CGA Dues Calculation
0 - 59	0%
60 - 89	25%
90 - 179	50%
180 - 269	75%
270 - 366	100%

- Duration is the difference of the start date to the finish date not the number of days contracted. If multiple consulting contracts are made with the same company (or related companies) the duration will be considered from the start date of the first contract to the end date of the last contract covering any calendar year. If no contract, written or verbal, exists between the consultant and the client, hence no term of engagement and no obligation of future work engagements exist between the parties, then the total days of such ad hoc work by the consultant shall be considered the duration for the above chart.

Industrial and medical gases are defined as liquefied, non-liquefied, dissolved, or cryogenic gases.

Where? Revenue from or into the United States and Canada.

When? Revenue from the most recently completed fiscal year. The consultant's clients' membership status as of the consultant's fiscal year end shall be used to determine CGA membership status for the purpose of this policy.

NOTE: Assuming a client is not a CGA member in year 2001, and the consultant works for the client in year 2001, then the consultant's 2002 dues is based on the consultant's 2001 revenues plus the client's revenue from 2000 (the dues the client would have paid if they had been a member in the year of consultant work).

How?

1. Enter the fiscal year for which you are reporting:	
2. Enter the annual revenue as defined above:	\$
3. Multiply line 2 by 0.000184399952 to determine your current annual dues* and enter amount (rounded up to the nearest dollar):	\$

Example 1	Revenue of \$12,500,000	<u>Total amount due</u>
Revenue x 0.000184399952	12,500,000 x 0.000184399952 = \$2,305	\$2,990*
Example 2	Revenue of \$30,000,000	<u>Total amount due</u>
Revenue x 0.000184399952	30,000,000 x 0.000184399952 =	\$5,532

*Consultant membership dues are subject to a minimum of \$2,990.