



COMPRESSED GAS ASSOCIATION

4221 Walney Road, 5th Floor, Chantilly, VA 20151-2923
(703) 788-2700 ■ Fax: (703) 961-1831 ■ E-mail: cga@cganet.com ■ Web Site: www.cganet.com

MEMBERSHIP APPLICATION

Company: _____

Corporate Address: _____

City, State ZIP or postal code/Country: _____

Telephone: _____ Fax: _____

WEBSITE: _____ E-mail: _____

Description of Business: *(Limit 500 characters including spaces—please attach sheet if necessary.)*

Year established: _____ Number of locations: _____ Number of employees: _____

Subsidiaries eligible for member benefits *(must be involved in the manufacture, sale, transportation, or distribution of industrial or medical gases):*

Please indicate all industry segments that describe your company as a producer or distributor of industrial or medical gas, equipment, or products (circle P or D). Check all applicable boxes for other services you provide.

- Gas Equipment**
- P D Analytical equipment
 - P D Compressors
 - P D Cryogenic vessels
 - P D Cylinder testing/maintenance equipment
 - P D Cylinders
 - P D Measurement equipment
 - P D Pumps
 - P D Regulators
 - P D Transportation equipment
 - P D Valves and safeties
 - P D Welding equipment

- Gas Products**
- P D Air gases
 - P D Ammonia
 - P D Carbon Dioxide
 - P D Chlorine/Fluorine
 - P D Cylinder gases
 - P D Fuel gases
 - P D Helium
 - P D Hydrogen
 - P D Medical gases
 - P D Specialty gases
 - P D Sulfur Dioxide

- Services**
- Analytical and testing
 - Installation/repair/maintenance
 - Transportation
 - Inspection
- Other**
- Consultant
 - Education and training
 - Compliance
 - Engineering
 - Research and Design
 - Nonprofit organization

CONTACT INFORMATION

Official Representative

Name: _____

Address (if different than corporate): _____

Title: _____

Telephone: _____

Fax: _____

E-mail: _____

Publications on CD *(if different from official rep)*

Name: _____

Address (if different than corporate): _____

Title: _____

Telephone: _____

Fax: _____

E-mail: _____

Membership Renewal *(if different from official rep)*

Name: _____

Address (if different than corporate): _____

Title: _____

Telephone: _____

Fax: _____

E-mail: _____

NOTE: CGA communications are done electronically. Unique individual email addresses are required to access electronic publications.

CGA Membership Application

DETERMINE YOUR ANNUAL DUES AMOUNT

Dues are based on annual revenue* (in U.S. dollars) and billed on a calendar year basis. Dues payments are not deductible as charitable contributions for U.S. federal income tax purposes. Annual dues are subject to change, as determined by the CGA Board of Directors.

Step 1: Use the worksheet below to determine your annual dues amount. Information reported on this page is confidential and is only available to the member company's official representative and membership renewal contact, and authorized CGA financial management personnel.

Fiscal year for which you are reporting: _____	Column 1	Column 2
Note: All amounts must be stated in U.S. dollars.	Combined U.S. and Canada revenue/purchases	All revenue/purchases outside the U.S. and Canada
A. Enter the annual revenue* of your company, your parent entity, and all other subsidiaries of your parent entity, for the fiscal year noted above.	\$ _____	\$ _____
B. Enter any revenue* included in Row A that are used to compute dues for a separate CGA membership.	\$(_____)	\$(_____)
C. Total revenue/purchases used to calculate CGA dues (Rows A – B)	\$ _____	\$ _____

*See the attached CGA Membership Dues Policy for definitions of annual revenue/purchase and the Consultant Dues Logic.

Step 1A: Enter the amount of revenue derived from consultant services, including education and training, compliance, engineering, and research and development, included in Row C above \$ _____.

Step 2: Calculate your annual dues using the schedule below for the appropriate category (see membership category definitions on page three) and based on the amount stated in Row C in the worksheet above.

Dues Schedule—2008

(Effective 10/1/2007. Subject to change.)

		Active and Consultant Members		Associate Members
		Use the figure in Column 1 , Row C to compute your current annual dues. (See examples below.)		Use the figure in Column 2 , Row C to compute your current annual dues.
Revenue From	Revenue To	Base Dues Amount	PLUS % on excess of amount in "Revenue From" column	Dues Amount
\$0	\$5,000,000	\$0**	Plus (+) 0.0842124%	\$2,145
\$5,000,000	\$10,000,000	\$4,211	Plus (+) 0.0610338%	\$4,625
\$10,000,000	\$25,000,000	\$7,262	Plus (+) 0.0378552%	\$7,615
\$25,000,000	\$100,000,000	\$12,941	Plus (+) 0.0285837%	\$7,830
\$100,000,000	\$300,000,000	\$34,378	Plus (+) 0.0216301%	\$9,245
\$300,000,000	Unlimited	\$77,639	Plus (+) 0.0175416%	\$9,360

Step 3: Enter the calculated dues amount, **rounded up to the nearest dollar**. \$ _____.

Example 1: A company with U.S./Canada revenue of \$3,000,000 would compute dues as follows:

Base dues amount +	(Revenue – amount in 'Revenue From' column) x % due on excess	= Total amount due
\$0 +	(3,000,000 – 0) x 0.0842124%	
\$0 +	(3,000,000 x 0.000842124)	
\$0 +	\$2,526	= \$2,990**

Example 2: A company with U.S./Canada revenue of \$16,500,000 would compute dues as follows:

Base dues amount +	(Revenue – amount in 'Revenue From' column) x % due on excess	= Total amount due
\$7,262 +	(16,500,000 – 10,000,000) x 0.0378552%	
\$7,262 +	(6,500,000 x 0.000378552)	
\$7,262 +	\$2,461	= \$9,723

**Subject to a minimum dues of \$2,990

CGA Membership Application

MEMBERSHIP ELIGIBILITY

Any company engaged in the manufacture, sale, transportation, or distribution of industrial or medical gas, or of equipment, materials, or supplies used specifically in connection with the industrial and medical gas industry, may be eligible for membership in the Compressed Gas Association. An operating division of a firm or corporation may be considered as a separate firm or corporation for purposes of membership in the Association.

MEMBERSHIP CATEGORIES

- Active Membership** is open to any company within the industry and doing business or operating in the United States, Canada, or Mexico.
- Associate Membership** is open to any company within the industry which is doing business outside of the United States, Canada, and Mexico, and would otherwise be eligible for active membership.
- Consultant Membership** is open to any individual or company that primarily provides consulting services to, or in relation to, the industry. *For the purpose of CGA membership, a consultant is any company where consulting services, including education and training, compliance, engineering, and research and development, generates greater than 50% of its revenue.*

Note: The industry is defined as international, national, and regional industrial and medical gas companies, distributors, transporters, and manufacturers of related equipment. Industrial and medical gases are defined as liquefied, non-liquefied, dissolved, or cryogenic gases.

MEMBERSHIP CERTIFICATION AND AFFIRMATION

I certify that the information contained in this application is correct, to the best of my knowledge, and hereby agree that we will abide by the Bylaws of the Association.

Signature: _____ Date: _____

Dues payment from calculation on page two must accompany application. Check must be made payable to **Compressed Gas Association** in U.S. funds and drawn on a U.S. bank. Mark envelope as "**Confidential**" and send application and payment to:

Compressed Gas Association
Member Services
4221 Walney Road, 5th Floor
Chantilly, VA 20151-2923

For wire transfers, please contact CGA Member Services for instructions.
CGA does accept credit cards for payment of membership dues.

If you have any questions, please contact CGA Member Services at (703) 788-2726; or e-mail at cga@cganet.com.

Primary reasons for joining CGA: _____

CGA Membership Dues Policy

Joining Base CGA⁽¹⁾

Members who join Base CGA shall calculate their Active⁽⁵⁾ membership dues on their "Annual Revenue"⁽²⁾ in the U.S. and in each of CGA's division countries.

Annual Revenue for Base CGA memberships shall include items sold from or into the U.S. and CGA's division countries from other countries.

A Company, including its parent and related subsidiaries, that has no sales in the U.S. or in any CGA division country shall base their dues on worldwide sales. Such dues will be in the Associate⁽⁶⁾ category of membership.

Joining Base CGA and One or More Divisions

Members who join Base CGA and any CGA Division will base its CGA Division dues on its annual revenue in the division country. Its Base CGA dues shall be calculated on annual revenue in the U.S. plus any other divisions in which the company does not maintain a separate membership.

To determine dues for companies with both Base CGA and division memberships when having exports between the U.S. and the division country, revenue shall be calculated as revenue in the manufacturing country.

Division Participation

Companies who choose to maintain separate memberships in CGA divisions or maintain separate memberships for multiple corporate divisions, parent companies or subsidiaries will be limited to no more than two (2) votes on any CGA ballot for the entire "ownership" entity (see Definition #2).

Definitions

1. **Base CGA.** Base CGA shall refer to all CGA activities outside of a specific CGA division. Base CGA is the primary location for the activities of the CGA. Base CGA is the entity that oversees the development and maintenance of all safety standards, publications, and videos. Base CGA is the entity that oversees all base and division activities.
2. **Annual Revenue.** Annual Revenue represents the annual dollar volume for the most recent fiscal year from the revenue obtained from the manufacture, sale, transportation, or distribution of industrial or medical gas, or of equipment, materials, or supplies used specifically in connection with the industrial and medical gas industry. Revenue generated from fuel and refrigerant gases, related containers and equipment, and gross income from leased equipment must be included in Annual Revenue.

These revenues shall include revenues of the member company, its parent corporation, and any other subsidiaries of the parent corporation from or into the U.S. and CGA division countries. A parent corporation is one that owns or controls more than 50% of the stock or ownership rights of another entity or division. For the purpose of calculating dues, consultants who represent clients who are not CGA members must include the annual revenue of these clients in their Annual Revenue calculation.

All such revenues shall be considered in determining a member's dues classification as well as its appropriate dues category.

3. **Industry.** The industry is defined as international, national, and regional industrial and medical gas companies, distributors, transporters, and manufacturers of related equipment.
4. **Gases.** Industrial and medical gases are defined as liquefied, non-liquefied, dissolved, or cryogenic gases.
5. **Active Membership.** Active membership shall be open to any company within the industry and doing business or operating in the United States, Canada, or Mexico.
6. **Associate Membership.** Associate membership shall be open to any company within the industry and doing business outside of Canada, the United States, and Mexico, and would otherwise be eligible for active membership.
7. **Consultant Members.** Individuals or companies that primarily provide consulting services to, or in relation to, the compressed gas industry shall be considered Consultant members.

CGA Membership Dues Policy

Consultant Membership

For the purpose of CGA membership, a consultant is any company that primarily provides consulting services to, or in relation to, the industry (see Definition #3), including education and training, compliance, engineering, and research and development, which generate greater than 50% of its revenue.

Consultant Dues Logic

All fees charged for services provided shall be considered consultant services unless those services are for the physical installation, maintenance, repair, testing, or physical transportation of goods/equipment.

Since consulting engagements may be either project based or retainer based, and may be short or long term, it is not the intent of CGA to charge consultant members dues on the revenue of clients who are clients for a short period of time. The following should be used in establishing how consultant member companies calculate the revenue to be included from client companies.

- For consulting arrangements with a single company, and its related parent and/or subsidiaries, that cover less than a 60 day duration from contract start to contract end, the revenues of the client company do not need to be included in the consultant member's dues calculation. (The revenues generated from the consulting services would be included.)
- Consulting arrangements covering a period of greater than 60 days must include the related revenue of the client company and their related parent and subsidiaries, per the CGA Dues Policy, on a pro-rated basis per the following schedule:

Duration of Consulting Agreement*	Percentage of Client Revenues to Include in CGA Dues Calculation
0 - 59	0%
60 - 89	25%
90 - 179	50%
180 - 269	75%
270 - 366	100%

*Duration is the difference of the start date to the finish date not the number of days contracted. If multiple consulting contracts are made with the same company (or related companies) the duration will be considered from the start date of the first contract to the end date of the last contract covering any calendar year. If no contract, written or verbal, exists between the consultant and the client, hence no term of engagement and no obligation of future work engagements exist between the parties, then the total days of such ad hoc work by the consultant shall be considered the duration for the above chart.

Dues are based on the revenues generated from the most recently completed fiscal year; therefore the consultant's clients' membership status as of the consultants fiscal year end shall be used to determine CGA membership status for the purpose of this policy.

EXAMPLE: Assuming a client is not a CGA member in year 2001, and the consultant works for the client in year 2001, then the consultants 2002 dues is based on the consultant's 2001 revenues plus the client's revenue from 2000 (the dues the client would have paid if they had been a member in the year of consultant work).